

BEYOND THE NUMBERS:

# Building Healthcare Teams That Last

## The Challenge

A leading national pharmacy services provider, operating more than **160 facilities** across **46 states** and serving **350,000 individuals** daily, needed exceptional talent at a significant scale.

With a diverse healthcare ecosystem spanning pharmacy, long-term care and specialty services, they partnered with HealthCare Support to build teams that would uphold their commitment to outstanding patient care.

## Strategic Approach

HealthCare Support implemented a comprehensive staffing strategy that leveraged:

- Deep industry expertise in pharmacy staffing
- Nationwide recruitment capabilities
- Specialized knowledge of managed care requirements
- Robust candidate screening
- Rapid deployment capabilities for time-sensitive projects



**+HealthCare**  
Support  
AN INGENOVIS HEALTH COMPANY

**(407) 478-0332**  
**HealthCareSupport.com**

## Measurable Results

Since initial inception in May 2024, the partnership has delivered exceptional results:

- Processed and fulfilled **385 new job requests**
- Achieved an **83% submission-to-placement ratio**, significantly above industry standards
- Successfully converted **55%** of contract employees to **full-time positions**
- Maintained **consistent staffing levels** across multiple service lines

## Special Project Highlight: Major Regional Health Fair Initiative

A particularly noteworthy achievement was HealthCare Support's management of the request to build a team for a large-scale vaccination clinic at one of North America's largest state fairs. This project showcased HealthCare Support's ability to:

- **Rapidly deploy** qualified healthcare professionals
- Staff **30-40 shifts** with experienced nurses
- Complete full onboarding within **one week**
- Provide backup personnel to ensure **continuous coverage**
- Support the administration of **over 1,200 vaccines** during the event

Successfully scaling, staffing and administering such a large number of vaccines proved to be a rewarding success along with the added benefit of supporting our partner's commitment to public health and community impact.

“The vaccine clinic was a huge success. We could not have done this without your support. We truly appreciate all the effort, collaboration and partnership.

– VP of Clinical Operations

## The HealthCare Support Difference

Our success stems from four core strengths:

- 1. Subject Matter Expertise:** Deep understanding of pharmacy staffing requirements and managed care regulations enabled precise candidate matching.
- 1. Quality-First Recruitment:** Rigorous screening process ensured that only highly qualified candidates were presented, leading to our exceptional placement rate.
- 1. Rapid Response Capability:** The ability to quickly mobilize resources was demonstrated in the health fair project, where we completed full staffing and onboarding within a week.
- 1. Comprehensive Support:** Beyond initial placement, HealthCare Support's ongoing support facilitated successful transitions to permanent roles, benefiting both the healthcare provider and placed professionals.

## Conclusion

This case study demonstrates HealthCare Support's ability to deliver comprehensive staffing solutions for complex healthcare organizations.

Our combination of industry expertise, quality-focused recruitment and responsive service has created a sustainable staffing model that continues to drive value for our partner while ensuring high-quality patient care.



AN INGENOVIS HEALTH COMPANY



Learn more about how HealthCare Support can deliver expert clinical and non-clinical workforce solutions for your organization

**(407) 478-0332**  
**HealthCareSupport.com**