Boosting Medicare Adherence: A Collaborative Success Story

The Challenge

A Fortune 500® Medicaid-managed care organization, facing declining Medicare Star Ratings, urgently needed to enhance its Medicare adherence functions. They sought a solution to boost their ratings and ensure quality care for their 27.5 million members by quickly adding pharmacy staff to their roster.

The Solution

Enter HealthCare Support (HCS), the exclusive staffing partner, tasked with transitioning vital services in-house to bolster performance.

In the first recruitment round, HCS embarked on an expansive search, identifying over 120 candidates. With a thorough vetting process, HCS identified 65 of the 120 to move forward in the process, filling the class at 100%.

The second round presented the challenge of **holiday staffing**—a time notorious for recruitment hurdles. Out of 135 potential candidates, HCS vetted 105 and extended offers to 73 candidates, achieving an offer rate of nearly 70% and again filling the training class at 100%.

These exceptional rates surpass industry norms and are a testament to HCS's meticulous onboarding and screening practices, ensuring that only the most qualified individuals are presented to the client.

We have partnered with numerous agencies over the years, and HealthCare Support stands out among them. Their exceptional ability to match specific roles in our niche sets them apart.

- Pharmacy Operations Director





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The Result

HCS seamlessly integrated more than 150 Pharmacy Techs into the client's organization, surpassing hiring objectives. Their tailored recruitment efforts not only met the organization's immediate needs, but also created lasting trust.

Impact & Success

- Efficient placement of qualified Pharmacy Techs
- Dedicated team actively improving patient outcomes
- Proper medication adherence
- Increased accountability and transparency

Partnership Benefits

The client entrusted HCS with the entire recruitment cycle, allowing them to focus on training, reducing administrative burdens and optimizing the onboarding experience.

Through collaboration and expertise, HCS not only addressed the client's immediate challenges but also laid the foundation for sustained success in Medicare adherence and quality care delivery.



AN INGENOVIS HEALTH COMPANY

Learn more about how HealthCare Support can deliver expert clinical and non-clinical workforce solutions for your organization